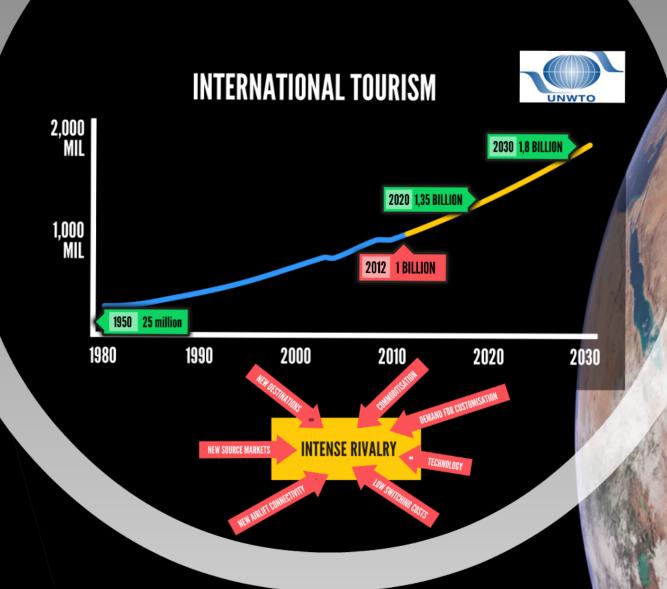
Shaun Vorster South Africa

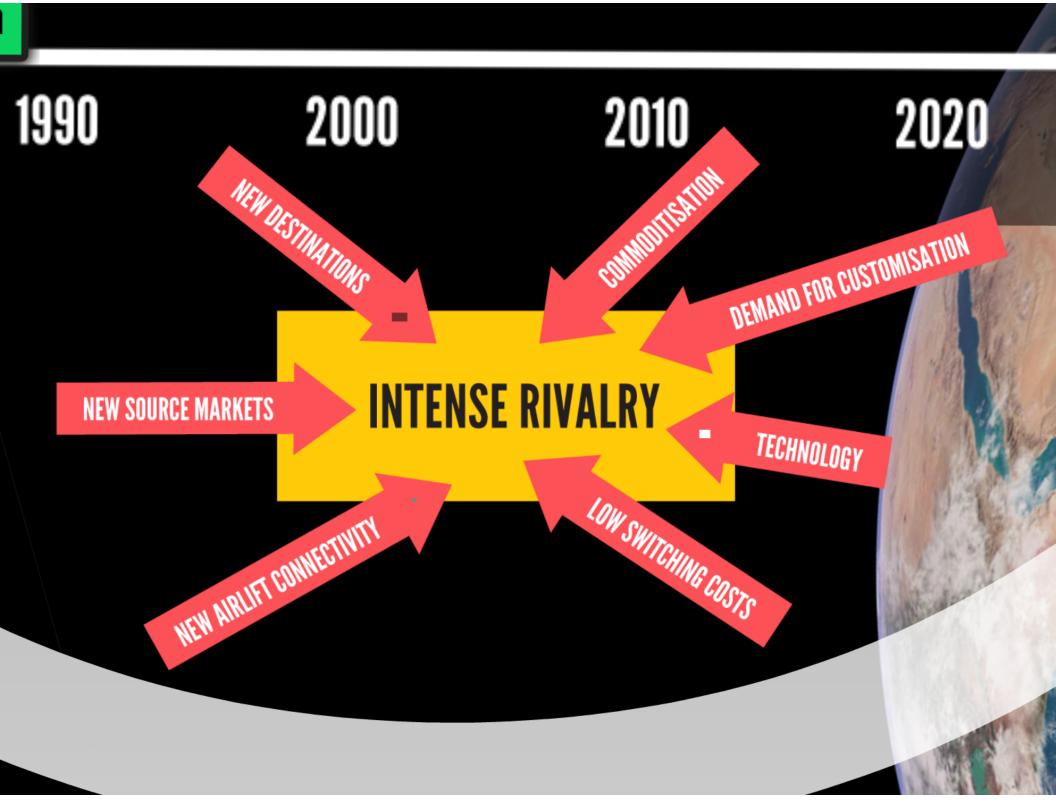


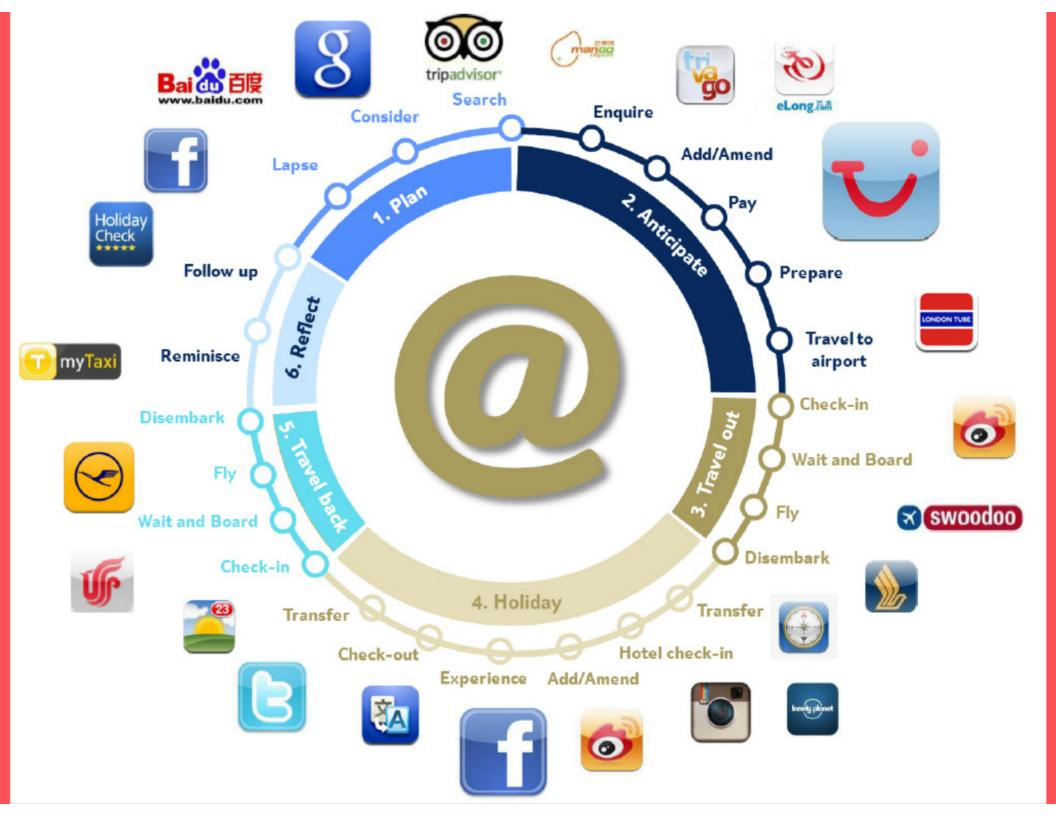
**Shaun Vorster South Africa** 



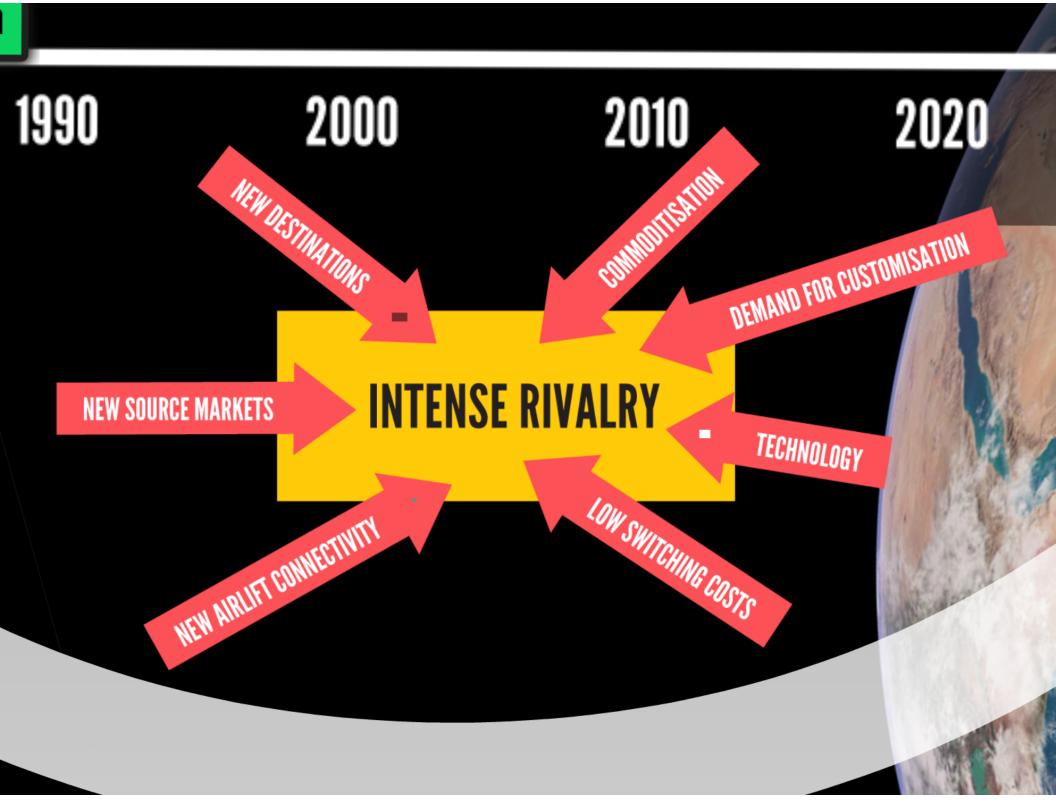
### Global context

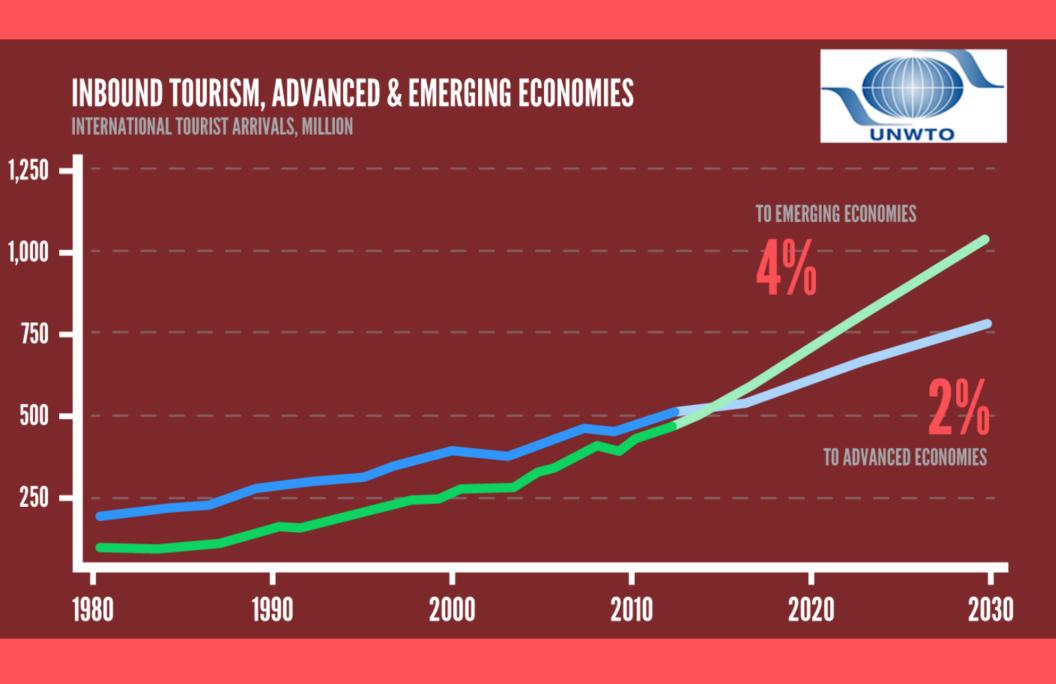


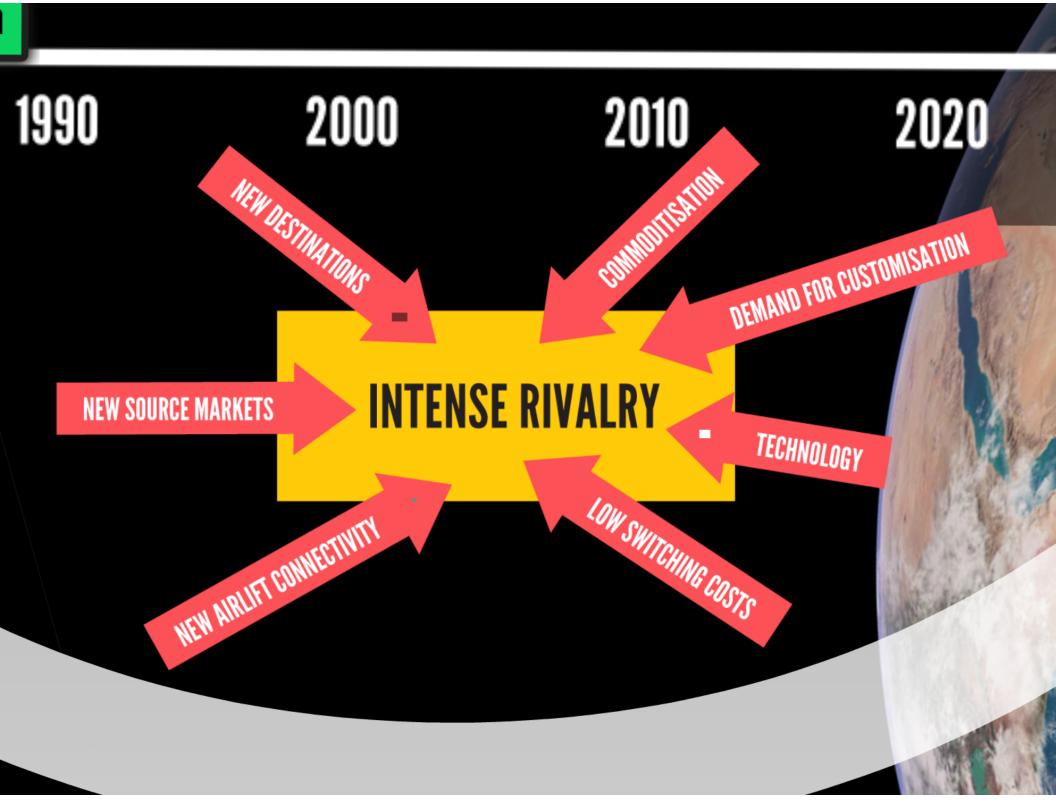












### Innovate

Diversify

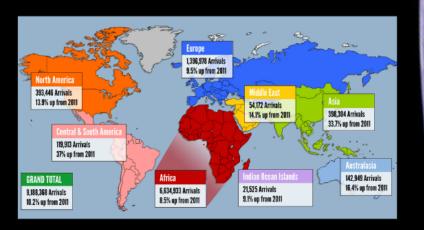
Re-energise

# Manage our risks

### Manage our risks

Balance domestic, regional & long-haul markets

Portfolio of mature & emerging markets

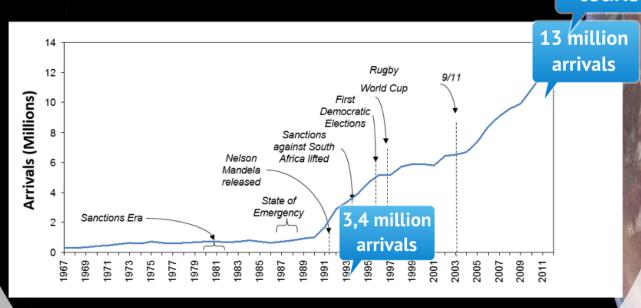


Diversify: Leisure, business & events



# South Africa's experience

9,2 million tourists









**Tourism receipts** 

Stimulates markets

Business, trade & research links

**Knowledge economy** 

### Lessons from 2010 FIFA World Cup





# FIFA World Cup









**309 000 tourists** 

R3,6 billion receipts

**Brand exposure** 

**Community upliftment** 

**Nation-building** 

Skills base

Public and private infrastructure

**309 000 tourists** 

R3,6 billion receipts

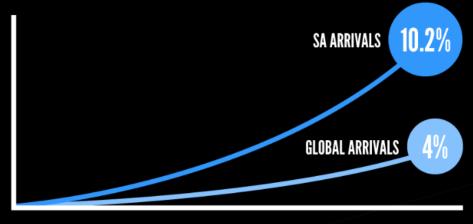
**Brand exposure** 

**Community upliftment** 

**Nation-building** 

Skills base

Public and private infrastructure



**2012 ARRIVALS GROWTH** 

### Lessons

'Milestone' mindset

**Value proposition** 



**Social media & television** 

**Local community support** 

**Greening = licence to operate** 

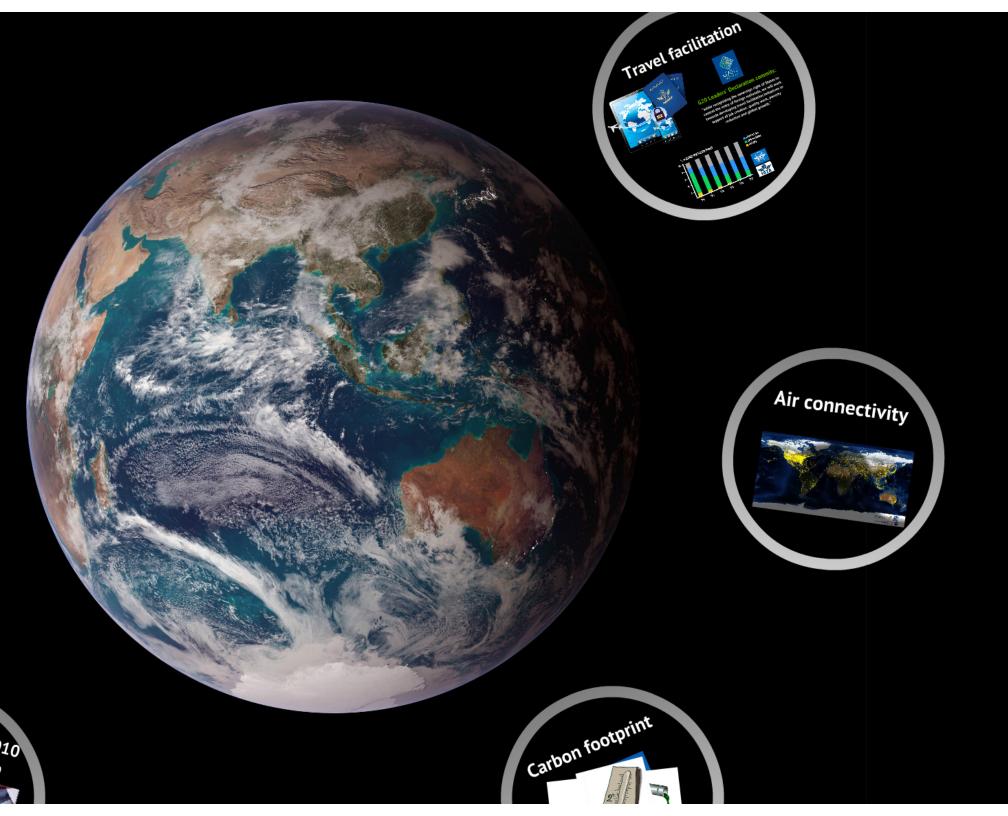


### Stimulus for green economy transformation

Carbon, water & waste

Consumer & supply chain

Links to broader economy



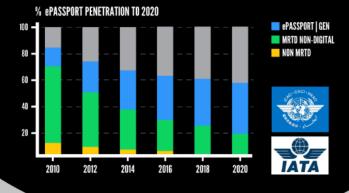




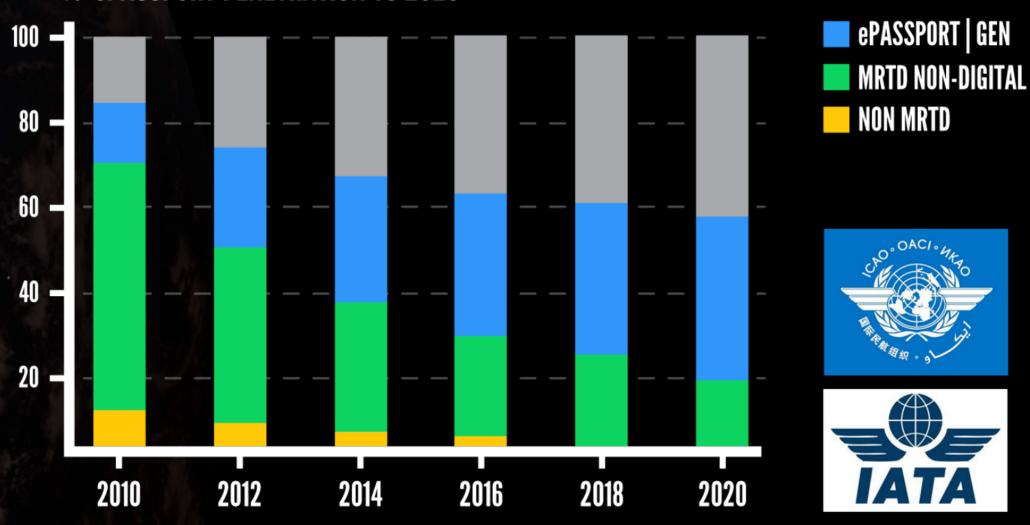


#### **G20 Leaders' Declaration commits:**

"while recognizing the sovereign right of States to control the entry of foreign nationals, we will work towards developing travel facilitation initiatives in support of job creation, quality work, poverty reduction and global growth."



### **% epassport penetration to 2020**



# Air connectivity





